The Honorable Robert E. Lighthizer  
United States Trade Representative  
Office of the United States Trade Representative  
600 17th Street, NW  
Washington, D.C. 20508

June 7, 2019

Dear Ambassador Lighthizer:

I am writing on behalf of the Advanced Medical Technology Association (AdvaMed) to express our fervent opposition to the imposition of tariffs on products imported from Mexico.

Our industry has developed a vibrant two-way trade relationship, with components and products crossing the border multiple times, and the final high-value manufacturing often performed in the United States – providing American workers with good-paying jobs. U.S. direct imports of medical technology from Mexico exceeded $12.6 billion in 2018, and components would no doubt add hundreds of millions more.

AdvaMed is a strong supporter of the USMCA. We believe that the imposition of tariffs on products from Mexico calls into question U.S. support for this outstanding agreement, and undermines the Administration’s efforts to encourage Congress to pass the necessary implementing legislation.

We are asking that additional time for negotiations with Mexico be provided, instead of rushing to the implementation of import tariffs. However, if tariffs are imposed, we strongly believe that medical products that save and extend lives should be exempted from this action.

Thank you again for your time and attention to this matter. We look forward to continuing to work with you to address our concerns and maintain the global leadership of the U.S. medical technology industry.

Sincerely,

Scott Whitaker